1Q2018 Results Presentation

28 April 2018

SCALING UP TO BE A **KEY FINTECH PLAYER**

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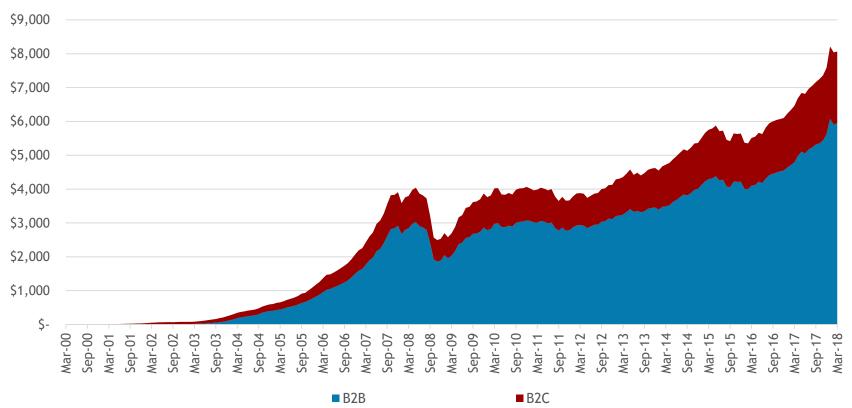
Key Summary

- The Group's Assets Under Administration (AUA) increased 24.8% YoY, reaching another record high of \$\$8.07 billion as at 31 March 2018, the seventh consecutive quarter of record AUA levels for the Group
- The YoY increases in 1Q2018 were bolstered by growth in the Group's business and Asset Under Administration ("AUA") for both B2C and B2B business divisions in the period
- The improvements resulted from the Group's continuing efforts at strengthening its investment platforms in the various markets and positive market sentiment
- In 1Q2018, net sales stood at \$\$373 million, compared to \$\$173 million in 1Q2017
- The Group's revenue and profitability improved in 1Q2018, with net revenue increasing 28.7% YoY to \$\$14.38 million and net profit rising 52.6% YoY to \$\$2.75 million. Excluding the China operation, the Group's net profit before tax and net profit after tax rose 38.6% YoY to \$\$4.19 million and 42.4% YoY to \$\$3.90 million in 1Q2018 respectively

Group AUA grew 24.8% YoY to record \$\$8.07 billion



AUA (as at 31 Mar 2018): \$\$8.07 billion¹



Note:

1. The Group's AUA as at 31 Mar 2018 includes its effective 19.2% share of the India Business



Key Summary

- The Group believes that the efforts over the last few years to broaden the range of products and services available on its platforms are showing some initial results
- The Group now runs a more comprehensive wealth management platform that will help bring the Group's AUA and overall business volume to the next level in the years ahead
- The Group believes that in the medium to long term, there is still a lot of room for growth as the current AUA is still a small amount relative to the size of the wealth management industry in Singapore and Asia
- Going forward, with the new range of services and capabilities launched across the various markets, the Group will continue to focus on gaining scale as a platform, while also ensuring continuing improvements in the service offerings
- Barring a major deterioration of the financial markets, the Group expects the operations in the existing key markets of Singapore, Hong Kong and Malaysia to show further YoY improvement in 2018
- China is still in its initial stages of building up, and China's losses in FY2018 are expected to be comparable to FY2017. In the years ahead, we expect China to be an important contributor to the Group
- Overall, barring any unforeseen adverse circumstances, we expect the Group's business performance in 2018 to be better than in 2017
- The Directors have proposed an interim dividend of 0.75 cents per ordinary share for 1Q2018 (first interim dividend for 1Q2017: 0.68 cents per ordinary share)

 iFAST Corporation Ltd.





Presentation of Group's Results

Presentation of Group's results (including and excluding China)

- In view that our China operation is a relatively new market for the Group, we are presenting our presentation results based on the results of:
 - (1) Group (Singapore, Hong Kong, Malaysia) excluding China operation; and
 - (2) Group (Singapore, Hong Kong, Malaysia) including China operation
- By adopting such a structure in the presentation, investors are able to better assess the performance of the Group in our core operations in Singapore, Hong Kong and Malaysia, with and without the impact from our newer China operation

Financial Results for Group (<u>excluding</u> China operation) (1Q2018 vs 1Q2017)

S\$ (Million)	1Q2017 ¹	1Q2017²	1Q2018	YoY change (%)
Revenue	21.96	21.96	30.79	+40.2
Net revenue	11.12	11.12	14.20	+27.8
Other income	0.44	0.23	0.28	+22.4
Expenses	8.38	8.38	10.48	+25.0
Net finance income	0.20	0.20	0.22	+13.1
Share of results of associates, net of tax	-0.13	-0.13	-0.03	-78.6
Profit before tax	3.23	3.02	4.19	+38.6
Profit after tax	2.95	2.74	3.90	+42.4
Net profit attributable to owners of the Company	2.95	2.74	3.90	+42.4

Notes:

- 1. Previously reported
- 2. Restated as a result of adoption of SFRS(I)s with effect from 1 January 2018 for comparison purpose



Financial Results for Group (including China operation) (1Q2018 vs 1Q2017)

S\$ (Million)	1Q2017 ¹	1Q2017²	1Q2018	YoY change (%)
Revenue	22.10	22.10	30.96	+40.1
Net revenue	11.17	11.17	14.38	+28.7
Other income	0.44	0.23	0.28	+22.4
Expenses	9.44	9.44	11.88	+25.9
Net finance income	0.20	0.20	0.23	+12.8
Share of results of associates, net of tax	-0.13	-0.13	-0.03	-78.6
Profit before tax	2.25	2.04	2.99	+46.4
Profit after tax	1.96	1.75	2.70	+53.6
Net profit attributable to owners of the Company	2.01	1.80	2.75	+52.6

Notes:

- 1. Previously reported
- 2. Restated as a result of adoption of SFRS(I)s with effect from 1 January 2018 for comparison purpose



Results Overview for Group (excluding China operation)

S\$ (Million)	FY2014 ¹	FY2015	FY2016	FY2017	1Q2018
Revenue	78.35	85.34	79.89	100.65	30.79
Net revenue	36.68	41.53	40.46	49.01	14.20
Other income	0.24	1.53	1.88	2.50	0.28
Operating expenses	25.62	30.06	33.13	37.40	10.48
Net finance income	0.10	0.75	0.82	0.72	0.22
Share of results of associates, net of tax	-0.01	-0.02	-0.16	-0.33	-0.03
Profit before tax	11.39	13.73	9.82	14.47	4.19
Profit after tax	11.00	13.08	9.06	13.21	3.90
Net profit attributable to owners of the Company	11.03	13.08	9.06	13.21	3.90
EPS (cents)	5.31	5.03	3.46	5.01	1.47

Notes:

1. Excluding IPO expenses of \$\$1.95 million in December 2014

Results Overview for Group (including China operation)

S\$ (Million)	FY2014 ¹	FY2015	FY2016	FY2017	1Q2018
Revenue	78.35	85.34	80.60	101.17	30.96
Net revenue	36.68	41.53	40.69	49.45	14.38
Other income	0.24	1.53	1.88	2.50	0.28
Operating expenses	26.14	31.08	37.16	42.28	11.88
Net finance income	0.10	0.80	0.84	0.74	0.23
Share of results of associates, net of tax	-0.01	-0.02	-0.16	-0.33	-0.03
Profit before tax	10.87	12.75	6.09	10.09	2.99
Profit after tax	10.48	12.10	5.33	8.83	2.70
Net profit attributable to owners of the Company	10.51	12.10	5.45	9.04	2.75
EPS (cents)	5.06	4.65	2.08	3.43	1.04
Dividend per share (cents)	5.38	2.79	2.79	3.01	0.75

Notes:

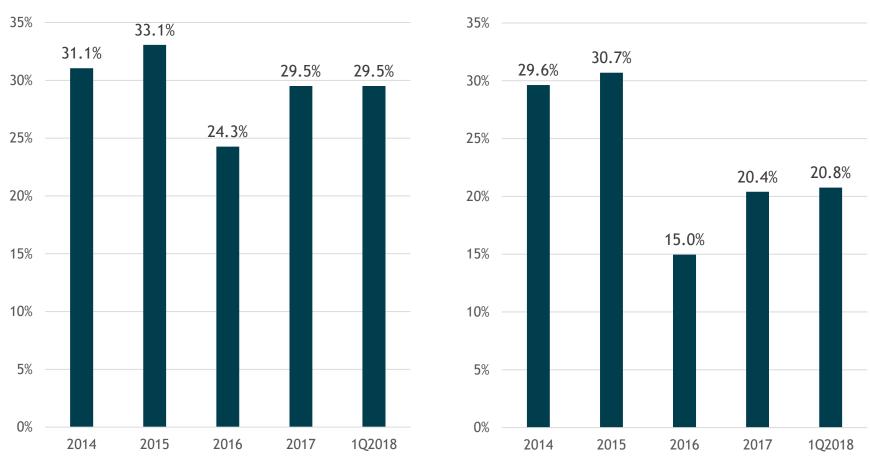
1. Excluding IPO expenses of S\$1.95 million in December 2014.



PBT margin for Group (based on net revenue)

(excluding China operation)

(including China operation)



Notes:

1. PBT margins (2014) exclude IPO expenses of \$\$1.95 million in Dec 2014



Financial Ratios

S\$ (Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Operating Cashflows	10.18	14.18	5.63	13.22	1.01
Capital Expenditure	2.34	5.45	6.61	7.47	2.20

S\$ (Million)	31 Dec	31 Dec	31 Dec	31 Dec	31 Mar
	2014	2015	2016	2017	2018
Net Current Assets	63.16	68.32	64.39	60.18	60.94

S\$ (Million)	31 Dec	31 Dec	31 Dec	31 Dec	31 Mar
	2014	2015	2016	2017	2018
Shareholders' Equity	66.91	76.56	78.45	81.24	83.87

Cash position

	As at 31 Dec 2017 (S\$ million)	As at 31 Mar 2018 (S\$ million)
Cash and cash equivalents	33.50	20.64
Other investments ¹	22.41	24.71
Total cash and other investments	55.91	45.35

Note:

1. Other investments comprise investments in financial assets under current assets

Number of issued shares

	As at 31 Dec 2017	As at 31 Mar 2018
Total number of issued shares (excluding treasury shares)	264,672,618	265,871,518

Our Consolidated Financial Position as at 31 Mar 2018

	S\$'000
NON-CURRENT ASSETS	
Fixed Assets	3,175
Intangible Assets	13,596
Associates	2,424
Other Investments	3,952
Deferred Tax Assets	694
Prepayments & Others	310
	24,151
CURRENT ASSETS	
Trade & Other Receivables	32,688
Uncompleted contracts - buyers	12,201
Prepayments & Others	1,405
Other Investments	24,705
Cash & Cash Equivalents	20,644
	91,643
TOTAL ASSETS	115,794
HELD UNDER TRUST	
Cash at Bank - Trust Accounts	445,634
_F Client Ledger balances	(445,634)

Our Consolidated Financial Position as at 31 Mar 2018 (cont'd)

	S\$'000
CURRENT LIABILITIES	
Uncompleted contracts - sellers	12,160
Trade & Other Payables	17,074
Finance Lease	5
Current Tax Payable	1,464
	30,703
NON-CURRENT LIABILITIES	
Deferred Tax	1,250
Finance Lease	12
	1,262
EQUITY	
Share Capital	65,552
Other Reserves	18,316
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY	83,868
Non-Controlling Interests	(39)
TOTAL EQUITY	83,829
TOTAL EQUITY & LIABILITIES	115,794

First Interim Dividend for FY2018

First Interim Dividend for FY2018 - Schedule				
Dividend per share	0.75 cents per ordinary share			
Ex-dividend date	4 May 2018			
Record date and time	8 May 2018 (5.00 pm)			
Payment date	18 May 2018			

- For the first interim dividend for 1Q2018, the Directors proposed a dividend per share of 0.75 cents per ordinary share (first interim dividend for 1Q2017: 0.68 cents per ordinary share)
- The Group has previously announced that the Group expects the dividend per share for FY2018 to be higher than FY2017

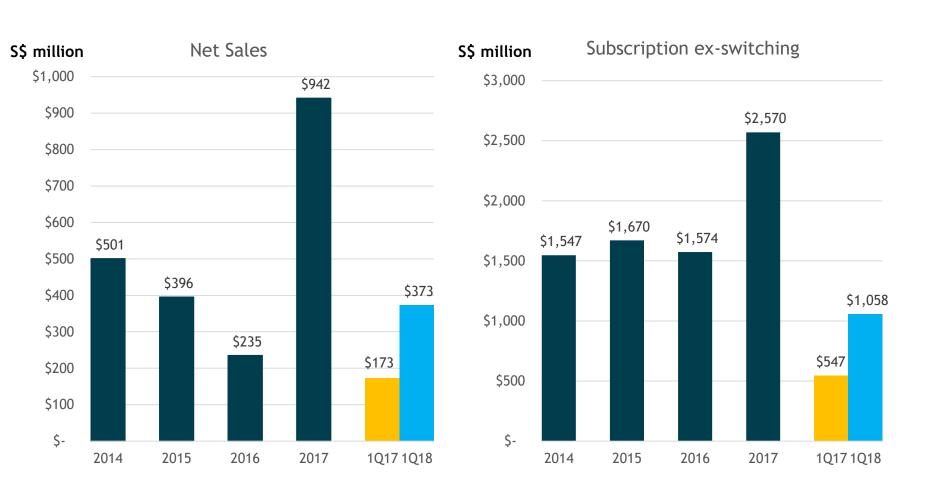


Group AUA Trends

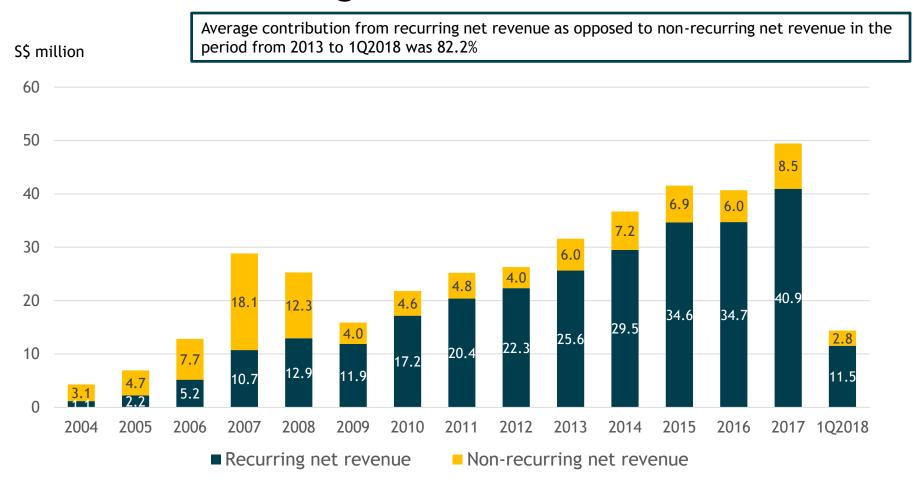


- The AUA contribution from the China Business and India Business (based on the Group's effective 19.2% share of the India Business) is included in the 'Others' category
- The Group's AUA rose 24.8% YoY and 6.3% QoQ to a record \$\$8.07 billion (as at 31 Mar 2018)
- Growth in AUA was across all geographical segments: Singapore's AUA increased 17.6% YoY, Hong Kong's AUA grew 32.6% YoY, while Malaysia's AUA grew 44.3% YoY
- The contribution from the Bonds / ETFs / Stocks business stood at a combined 8.1% of the Group's AUA level (as at 31 Mar 2018)

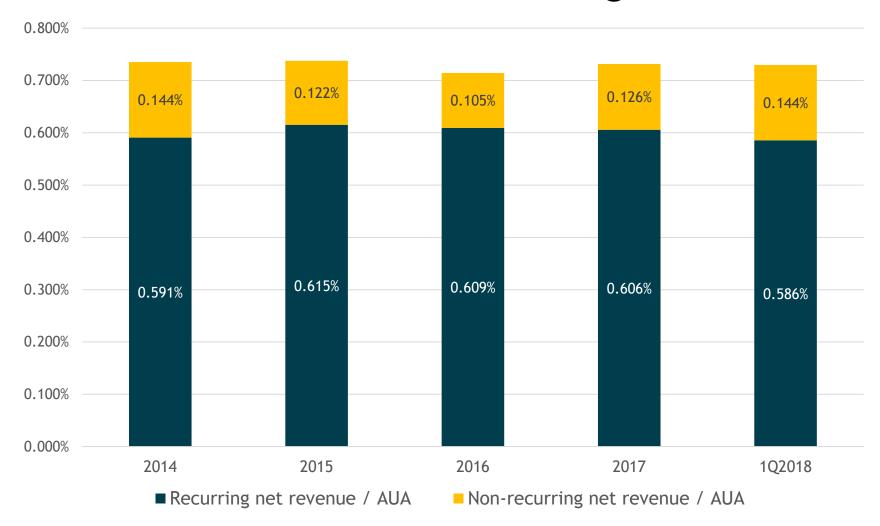
Net sales & Subscription ex-switching



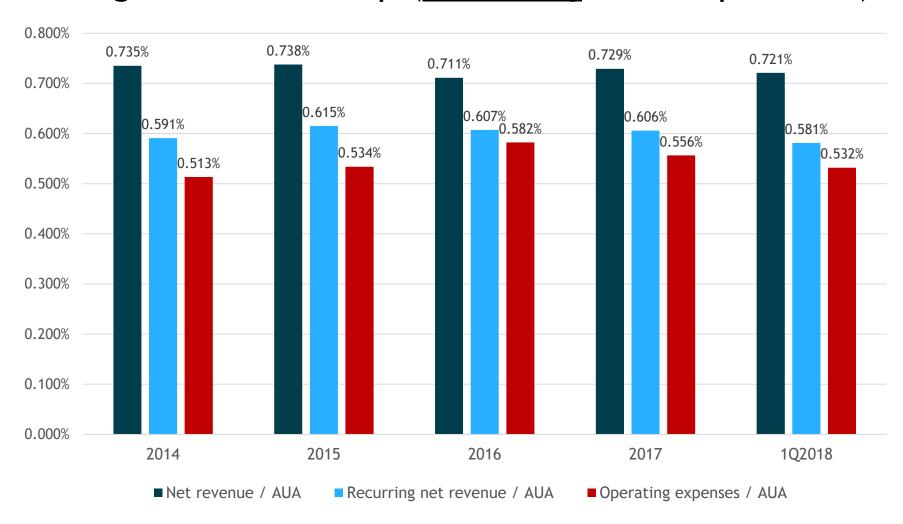
Net revenue breakdown between recurring and non-recurring sources



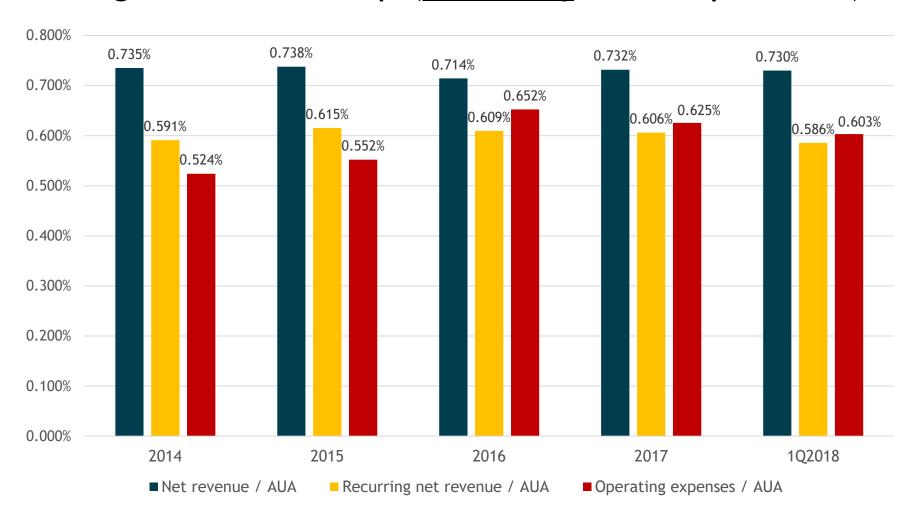
Net revenue as a ratio of average AUA



Net revenue and operating expenses as a ratio of average AUA for Group (excluding China operation)



Net revenue and operating expenses as a ratio of average AUA for Group (including China operation)



Recurring and Non-Recurring Net Revenue

S\$ (Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	29.48	34.64	34.71	40.95	11.54
Non-recurring net revenue	7.20	6.89	5.98	8.50	2.84
Total net revenue	36.68	41.53	40.69	49.45	14.38
YoY Change (%)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	+15.1	+17.5	+0.2	+18.0	+22.6
Non-recurring net revenue	+20.8	-4.4	-13.2	+42.2	+61.7
Total net revenue	+16.1	+13.2	-2.0	+21.5	28.7

Net Revenue - Geographical Segment

S\$ (Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Singapore	25.72	30.04	29.54	34.77	9.76
Hong Kong	9.48	9.55	8.66	10.78	3.39
Malaysia	1.48	1.94	2.26	3.47	1.06
China	-	-	0.23	0.43	0.17
Group	36.68	41.53	40.69	49.45	14.38
YoY Change (%)	FY2014	FY2015	FY2016	FY2017	1Q2018
Singapore	+6.7	+16.8	-1.7	+17.7	+21.5
Hong Kong	+45.8	+0.7	-9.4	+24.5	+41.9
Malaysia	+50.5	+31.1	+16.7	+53.5	+51.1
China	-	-	NM	+83.4	+216.4
Group	+16.1	+13.2	-2.0	+21.5	+28.7

Note:

1. NM denotes Not Meaningful



Net Revenue - B2B Business Segment

B2B Net Revenue (S\$ Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	21.09	24.50	24.49	28.85	7.94
Non-recurring net revenue	4.46	4.09	3.86	5.15	1.67
Total B2B net revenue	25.55	28.59	28.35	34.00	9.61
YoY Change (%)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	+16.1	+16.2	-0.02 ¹	+17.8	+19.0
Non-recurring net revenue	+45.8	-8.3	-5.6	+33.4	+60.6
Total B2B net revenue	+20.4	+11.9	-0.8	+19.9	+24.6

Note:

1. The decline is less than 0.1%



Net Revenue - B2C Business Segment

B2C Net Revenue (S\$ Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	8.39	10.15	10.22	12.10	3.60
Non-recurring net revenue	2.74	2.79	2.12	3.35	1.17
Total B2C net revenue	11.13	12.94	12.34	15.45	4.77
YoY Change (%)	FY2014	FY2015	FY2016	FY2017	1Q2018
Recurring net revenue	+12.5	+20.9	+0.7	+18.4	+31.4
Non-recurring net revenue	-5.5	+1.9	-24.1	+58.0	+62.5
Total B2C net revenue	+7.4	+16.3	-4.6	+25.2	+37.9

Profit/Loss - Geographical Segment

Profit/Loss (S\$ Million)	1Q2017 ¹	1Q2017²	1Q2018	YoY Change (%)
Singapore	2.98	2.77	3.00	+8.3
Hong Kong	0.12	0.12	0.81	+570.2
Malaysia	0.26	0.26	0.41	+55.2
Others ³	(0.13)	(0.13)	(0.03)	-78.6
Profit before tax (excluding China operation)	3.23	3.02	4.19	+38.6
Tax expense	(0.28)	(0.28)	(0.29)	+1.8
Net profit after tax (excluding China operation)	2.95	2.74	3.90	+42.4
China operation	(0.94)	(0.94)	(1.15)	+22.8
Net profit (including China operation)	2.01	1.80	2.75	+52.6

Note:

- 1. Previously reported
- 2. Restated as a result of adoption of SFRS(I)s with effect from 1 January 2018 for comparison purpose
- 3. Representing share of results of associates

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Profit/Loss - Geographical Segment

Profit/Loss (S\$ Million)	FY2014	FY2015	FY2016	FY2017	1Q2018
Singapore	9.37 ¹	11.82	9.07	11.91	3.00
Hong Kong	2.10	1.65	0.53	1.82	0.81
Malaysia	$(0.04)^3$	0.28	0.38	1.07	0.41
Others ²	(0.01)	(0.02)	(0.16)	(0.33)	(0.03)
Profit before tax (excluding China operation)	11.42	13.73	9.82	14.47	4.19
Tax expense	(0.39)	(0.65)	(0.76)	(1.26)	(0.29)
Net profit after tax (excluding China operation)	11.03	13.08	9.06	13.21	3.90
China operation	(0.52)	(0.98)	(3.61)	(4.17)	(1.15)
Net profit (including China operation)	10.51	12.10	5.45	9.04	2.75

Notes:

- 1. Excluding IPO expenses of S\$1.95 million in December 2014
- 2. Representing share of results of associates
- 3. Excluding shares of non-controlling interest





- AUA of the Singapore operation grew 17.6% YoY, reaching \$\$5.36 billion as at 31 March 2018
- Net revenue grew 21.5% YoY to \$\$9.75 million in 1Q2018, while net profit before tax grew 8.3% YoY to \$\$3.00 million in 1Q2018
- AUA and sales growth were strong in 1Q2018 across both B2B and B2C divisions, and across the different product categories (unit trusts, bonds, stocks/ETFs, robo-advisory portfolios, Cash Accounts)
- Market sentiment started off bullish at the start of the year but turned sour as the quarter progressed.
 Nevertheless, unit trust and bond sales were robust in 1Q2018, with both equity and fixed income asset classes generating good interest among investors
- For the B2C division, the stocks/ETFs business continued to show encouraging signs of growth, following the launch of SGX trading and US trading capabilities on the FSMOne.com platform in June and December 2017 respectively



- The activities carried out in 1Q2018 included seminars touching on a wide range of topics across all
 product categories to give clients a better understanding of the opportunities and risks in the global
 markets
- The B2B division also continued its efforts to broaden the range of investment products and services on its platform servicing the B2B financial advisory companies, banks and other financial institutions. Following the launch of SGX stockbroking services on the B2B platform in July 2017, the Singapore operation launched US stockbroking services on the B2B platform in April 2018

Hong Kong

- Hong Kong's AUA grew 32.6% YoY to \$\$1.86 billion as at 31 March 2018
- Net revenue increased 41.9% YoY to \$\$3.39 million and net profit before tax improved 570.2% to \$\$0.81 million in 1Q2018
- Positive investors' sentiment since the beginning of the year contributed to the increase of AUA in 1Q2018, and a significant increase in investment subscription amounts from customers, especially in B2B division, resulted in the increase in revenue
- Following the launch of multi-products FSMOne platform in 4Q2017, inflow into unit trusts and bonds continued to be strong in 1Q2018, with increasing use of mobile application for stock/ETF transactions
- On the B2B division, with the increased range and depth of investment products brought onto the platform, transfer-ins for HKEX-listed stocks onto the platform have increased, while strong inflows of unit trusts on the B2B platform targeted at high net worth investors have also been observed
- iFAST Platform Services (HK) Limited, a business unit under the B2B division of the Hong Kong operation, won the Bronze Award in the Licenced Financial Institution category at the Internet Finance Award 2017 in Hong Kong. The iFAST Fintech Solutions division launched in October 2017 has received positive interest from existing business partners such as wealth advisory companies and fund houses



- Malaysia's AUA grew 44.3% YoY to hit S\$597 million as at 31 March 2018
- Net revenue grew 51.1% YoY to \$\$1.06 million and net profit before tax grew by 55.2% YoY to \$\$0.41 million in 1Q2018
- Despite the market volatility in 1Q2018, the significant increases in revenue and net profit have been contributed by strong growth in the unit trust business
- Some of the new products and services introduced in FY2017, including bonds and robo-advisory portfolios, have started to gain momentum and provide positive contribution to the performance of the Malaysia operation
- The iFAST Fintech Solutions division has been launched in Malaysia in 1Q2018 to tap on Fintech opportunities in the Malaysian market



- China's AUA grew 561.2% YoY to RMB 715 million as at 31 March 2018
- Benefitting from increasing growth in both the onshore and offshore Chinese segments over the period, gross revenue and net revenue in China operation increased by 25.2% YoY and 216.4% YoY respectively in 1Q2018
- The China business remains in the early stages of building the iFAST brand among potential clients and investment practitioners in China's wealth management industry
- For the China B2B onshore business, the China business is well-positioned to continue to grow its AUA through the team of in-house wealth advisers team (under the 'platform-cum-IFA incubator' strategy), while also continuing to expand its network with existing B2B partners in the market. With more than 40 B2B partners (including Internet and financial services companies) already signed up, the B2B platform is well-positioned to continue growing AUA through its institutional business
- The China operation has also increased the number of fund house partners and the funds carried on the platform, with over 70 fund houses with over 2,700 funds on its platform as at 31 March 2018



- The Group also sees opportunities in the offshore segment with more Chinese companies looking at helping their clients invest internationally, and with the Group's presence in Hong Kong and Singapore, increased contributions can be expected in the future for the B2B offshore business
- With the Chinese regulators looking at further opening up domestic financial markets to foreign entities, the China business will remain well-positioned to service new entrants to the distribution market through our China platform
- As the Chinese regulators are also looking into curbing risks and deleveraging the financial sector, the Group expects future regulations will provide more opportunities for standardised financial products such as publicly offered mutual funds carried by our platforms to maintain a healthy growth in the near term
- While various efforts have been taken to step up the initial growth of the China operation, the Group expects the losses in China for FY2018 to be comparable to FY2017
- In the years ahead, we expect China to show good growth potential



India

- As at 31 March 2018, iFAST Corp holds an effective 19.2% share of iFAST Financial India Pvt Ltd, the key business of the India business. The Group has previously announced in January 2018 that it had increased its equity interest from 21.42% to 24.98% in the associate company iFAST India Holdings Pte Ltd (formerly known as Pecuniam Pte Ltd), the ultimate holding company of iFAST Financial India Pvt Ltd
- iFAST Financial India Pvt Ltd is an India-incorporated company engaged in the distribution of investment products including mutual funds in India, allow opportunities to tap on India's potential strategic role in terms of providing business opportunities to the rest of the Group
- India's AUA grew 36.4% YoY to India Rupee 25.42 billion (equivalent to \$\$512 million) as at 31 March 2018
- The Group expects the introduction of new initiatives such as electronic mandates allowing seamless money movement and paperless account opening process, will enhance the customers' overall experience and contribute to more business going forward



Business Overview

- We are an Internet-based investment products distribution platform with assets under administration (AUA) of \$\$8.07 billion as at 31 March 2018 (stock code: AIY)
- Two main business divisions:
 - Business-to-Consumer (B2C) platform, Fundsupermart (including its new FSMOne multiproducts account in Singapore), targeted at DIY investors (AUA of S\$2.12 billion); and
 - Business-to-Business (B2B) platform that caters to the specialised needs of over 310 financial advisory (FA) companies, financial institutions and banks (AUA of \$\$5.95) billion), which in turn have more than 6,900 wealth advisers
- The Group offers access to over 7,700 investment products including unit trusts, bonds and Singapore Government Securities (SGS), stocks, Exchange Traded Funds (ETFs), insurance products, and services including online robo-advisory portfolios, research and investment seminars, financial technology (fintech) solutions, and investment administration and transaction services
- Our mission statement is, "To help investors around the world invest globally and profitably"
- In the Singapore Governance and Transparency Index (SGTI) released in 2016 and 2017, iFAST Corp ranked within the top 15% among SGX-listed companies. iFAST Corp was awarded first runner-up in the "IR Magazine Awards South East Asia 2017" in the "Best in Sector - IT" category





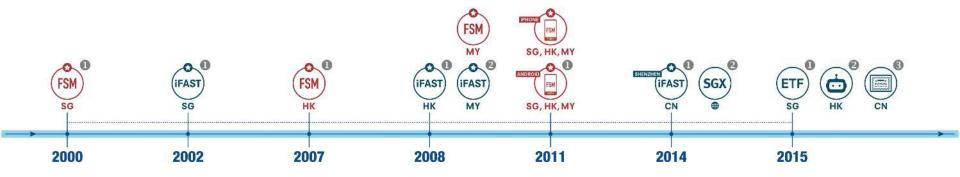








Milestones



2000

Launch of Fundsupermart.com (B2C) in Singapore

2002

Launch of iFAST Platform Services (B2B) in **Singapore**

2007

Launch of Fundsupermart.com (B2C) in **Hong Kong**

2008

- Launch of iFAST Platform Services (B2B) in Hong Kong
- Launch of Fundsupermart.com (B2C) and iFAST Platform Services (B2B) in Malaysia

2011

Launch of "FSM Mobile" iPhone application. The Android version of the "FSM Mobile" was launched in the following year

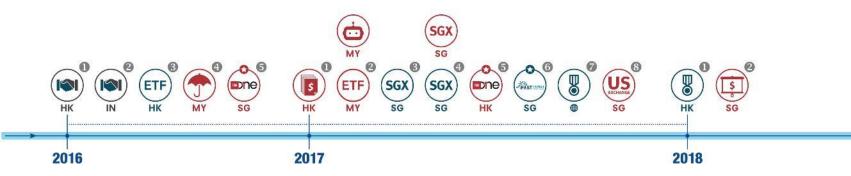
2014

- Incorporation of iFAST Platform Services (Shenzhen) Qianhai in China
- · Listing on SGX-ST

2015

- Distribution of bonds and ETFs in Singapore
- Launch of online robo-advisory service in Hong Kong
- Received Funds Distributor
 Qualification in China

Milestones (cont'd)



2016

- Acquisition of a stockbroking company and an insurance brokerage firm in Hong Kong
- Acquisition of a stake in the holding company of iFAST India Business
- Launch of Stocks/ETFs on the B2B platform in Hong Kong
- Launch of Insurance on FSM Malaysia
- Launch of FSMOne in Singapore, including FSM MAPS robo-advisory service, Bond Express and HKEX Stocks/ETFs

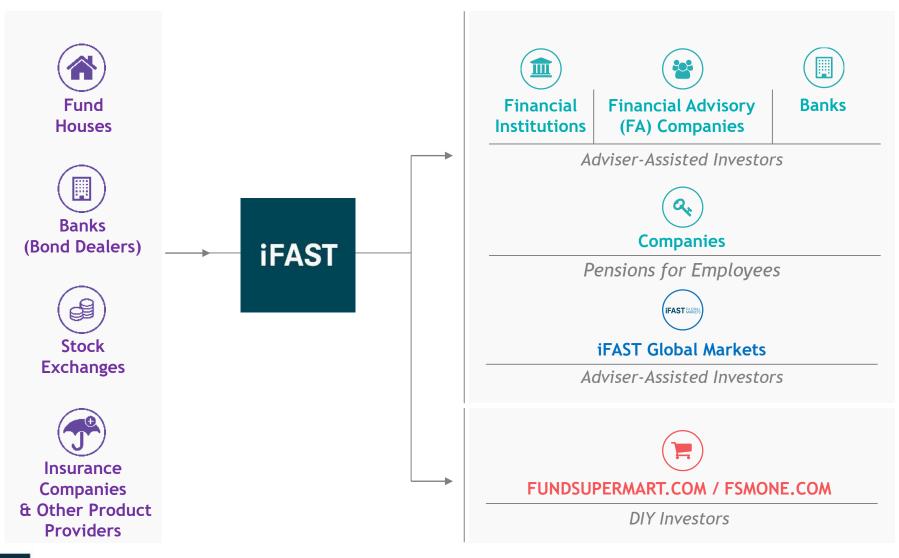
2017

- Launch of Stocks & ETFs on FSM Hong Kong
- Launch of Bonds on FSM Malaysia and online robo-advisory service in Malaysia
- iFAST Singapore admitted as Trading Member of SGX-ST and Clearing Member of CDP
- Launch of SGX Stockbroking service on FSMOne and B2B in Singapore
- Launch of FSMOne in Hong Kong
- Launch of iFAST Fintech Solutions
- First runner-up in the IR Magazine Awards South East Asia 2017" in the "Best in Sector - IT" category
- Launch of US stockbroking services in FSM Singapore

2018

- Hong Kong: iFAST Platform
 Services (HK) Limited awarded
 Internet Finance Award 2017
 Bronze prize in the Licensed
 Financial Institution category; FSM
 (HK) received the Corporate
 Financial Education Leadership
 Gold Award in the "IFPHK Financial
 Education Leadership Awards 2018"
 organised by the Institute of
 Financial Planners of Hong Kong
 (IFPHK)
- The FSM Invest Expo was successfully held in Jan 2018 in Singapore; Flagship event "What and Where to Invest 2018" held in January in Hong Kong and Malaysia

iFAST Ecosystem



iFAST

Our Value Proposition



PRODUCT PROVIDERS

- One platform, multiple B2C and B2B customers
- No need to enter into individual distribution agreement and business relationship with customers

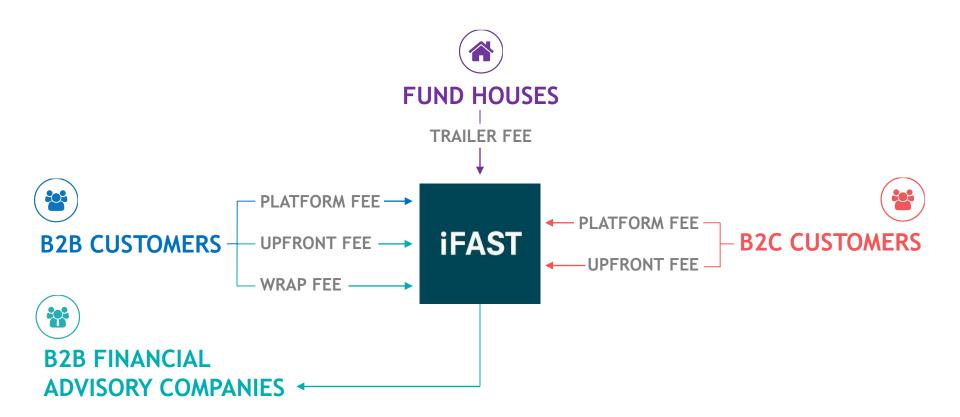
B2B CUSTOMERS

- One platform, multiple investment products
- Adoption of recurring revenue business model based on Assets Under Administration ("AUA")
- Platform performs efficient collection of fees
- IT solutions and backroom functions managed by platform
- Competitive fee-sharing structure
- Research into investment products
- Adoption of a wrap account which seamlessly combines multiple investment product categories into one account
- Online discretionary portfolio management services (DPMS)

B2C DIY INVESTORS

- One platform, multiple investment products
- Competitive and transparent fee structure Award-winning websites and mobile applications
- Availability of Investment Advisers if advice is required
- Online robo-advisory portfolio services

Fees Illustration



Thank you.

For more information,
Please visit www.ifastcorp.com