



3Q2017 & 9M2017 Results Presentation

28 October 2017

iFAST

iFAST Corporation Ltd.

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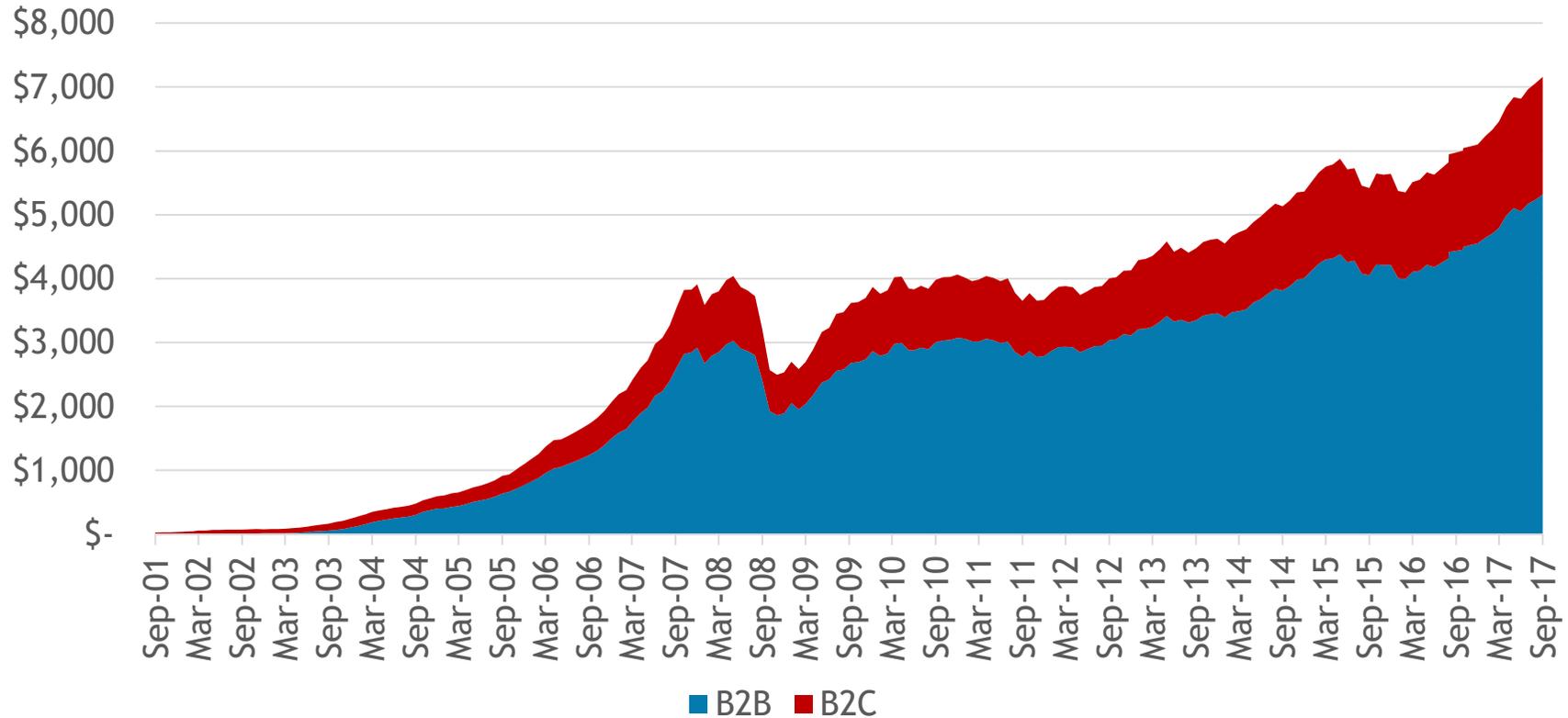
Key Summary

- The Group's Assets Under Administration (AUA) increased 19.3% YoY to hit a record high of S\$7.16 billion as at 30 September 2017. The increase marked the fifth consecutive quarter of record AUA levels for the Group
- The improvements resulted from the Group's continuing efforts at strengthening its investment platforms in the various markets and positive market sentiment
- For the first nine months of 2017 (9M2017), net sales stood at S\$649 million, compared to S\$170 million in 9M2016
- The Group's revenue and profitability improved significantly; net revenue increased 21.6% YoY to S\$36.14 million in 9M2017, while net profit rose 51.9% YoY to S\$6.53 million. Excluding the China operation, the Group's net profit before tax and net profit after tax rose 45.7% YoY to S\$10.75 million and 38.2% YoY to S\$9.57 million in 9M2017 respectively

Group AUA grew 19.3% YoY to record S\$7.16 billion

S\$ million

AUA (as at 30 Sep 2017): S\$7.16 billion¹



Note:

1. The Group's AUA as at 30 Sept 2017 includes its effective 16.3% share of the India Business

Key Summary

- Since listing on the SGX-ST Mainboard in December 2014, iFAST Corp's priorities have been to broaden the range of investment products and services on its platforms, and lay the infrastructure to kick-start its business in China, a market it believes to be key in the future. The Group's expenses have increased as a result of these investments
- The Group believes it has made significant progress in the last two to three years in becoming a more integrated wealth management platform to further strengthen its position as a key player in the wealth management industry. The initial start-up investments in China have also been important, as the Group believes that China will eventually become the largest wealth management market in Asia
- The Group believes that there is still a lot of room for growth as the current AUA level remains small relative to the size of the wealth management industry in Singapore and the other Asian markets it operates in. Going forward, increasing focus will be channelled towards gaining scale as a platform, while ensuring continuing improvements in its service offerings.
- In the next few years, the Group is targeting for net revenue to outgrow its operating expenses and this should lead to higher operating margins
- In 3Q2017, the Group had strategic investments (with minority stakes of less than 20%) in an institutional business partner in China (Beijing Financial Alliance Technology Co Ltd) and a financial advisory (FA) firm in Singapore (RAF Holdings Pte Ltd) for a combined S\$3.8 million

Key Summary

- The Group's Dividend Guidance for FY2017 (similar to FY2016) is:
“For FY2017, our Directors intend to recommend and distribute dividends of 60% or more of our Group's net profit (excluding our China operation, and exceptional items)”
- The Directors have proposed a third interim dividend of 0.75 cents per ordinary share for 3Q2017. The dividend for 3Q2017 is 10% higher than the dividend for 2Q2017, which was at 0.68 cents per ordinary share. The dividend for 3Q2017 is equivalent to about 59.1% of the Group's net profit (excluding our China operation, and exceptional items) for the quarter



Section I: Financial Results

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Presentation of Group's Results

Presentation of Group's results (including and excluding China)

- In view of the guidance we have provided on our China operation (that the China business would be expected to have a negative impact on the Group's overall operating profit on a consolidated basis in 2016 and 2017), and that our Dividend Guidance for FY2016 and FY2017 is based on 60% or more of the Group's net profit (excluding China operation, and exceptional items), we are presenting our presentation results based on the results of:
 - (1) Group (Singapore, Hong Kong, Malaysia) excluding China operation; and
 - (2) Group (Singapore, Hong Kong, Malaysia) including China operation
- By adopting such a structure in the presentation, investors are able to better assess the performance of the Group in our core operations in Singapore, Hong Kong and Malaysia, with and without the impact from our newer China operation

Financial Results for Group (excluding China operation) (3Q2017 vs 3Q2016)

S\$ (Million)	3Q2016	3Q2017	YoY change (%)
Revenue	20.80	26.09	+25.4
Net revenue	10.63	12.88	+21.2
Other income	0.31	0.65	+109.1
Expenses	7.96	9.83	+23.4
Net finance income	0.19	0.18	-6.4
Share of results of associates, net of tax	-0.04	-0.06	+70.3
Profit before tax	3.12	3.80	+21.7
Profit after tax	2.97	3.34	+12.5
Net profit attributable to owners of the Company	2.97	3.34	+12.5

Financial Results for Group (including China operation) (3Q2017 vs 3Q2016)

S\$ (Million)	3Q2016	3Q2017	YoY change (%)
Revenue	21.00	26.23	+24.9
Net revenue	10.68	13.02	+21.9
Other income	0.31	0.65	+108.0
Expenses	9.13	11.06	+21.1
Net finance income	0.18	0.18	-2.2
Share of results of associates, net of tax	-0.04	-0.06	+70.3
Profit before tax	2.00	2.73	+36.2
Profit after tax	1.85	2.27	+22.5
Net profit attributable to owners of the Company	1.91	2.32	+21.5

Financial Results for Group (excluding China operation) (9M2017 vs 9M2016)

S\$ (Million)	9M2016	9M2017	YoY change (%)
Revenue	58.61	72.61	+23.9
Net revenue	29.61	35.85	+21.1
Other income	1.41	1.52	+7.5
Expenses	24.14	26.80	+11.0
Net finance income	0.64	0.53	-17.4
Share of results of associates, net of tax	-0.09	-0.31	+248.9
Profit before tax	7.38	10.75	+45.7
Profit after tax	6.92	9.57	+38.2
Net profit attributable to owners of the Company	6.92	9.57	+38.2

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Financial Results for Group (including China operation) (9M2017 vs 9M2016)

S\$ (Million)	9M2016	9M2017	YoY change (%)
Revenue	59.05	72.99	+23.6
Net revenue	29.71	36.14	+21.6
Other income	1.41	1.52	+7.4
Expenses	26.98	30.33	+12.4
Net finance income	0.64	0.54	-15.4
Share of results of associates, net of tax	-0.09	-0.31	+248.9
Profit before tax	4.70	7.56	+61.0
Profit after tax	4.24	6.38	+50.5
Net profit attributable to owners of the Company	4.30	6.53	+51.9

Results Overview for Group (excluding China operation)

S\$ (Million)	FY2013 ¹	FY2014 ²	FY2015	FY2016 ⁴	9M2017
Revenue	69.47	78.35	85.34	79.89	72.61
Net revenue	31.58	36.68	41.53	40.46	35.85
Other income	0.16	0.24	1.53	1.88	1.52
Operating expenses	23.58	25.62	30.06	32.44	26.80
Net finance income	0.03	0.10	0.75	0.82	0.53
Share of results of associates, net of tax	-	-0.01	-0.02	-0.16	-0.31
Profit before tax	8.20	11.39	13.73	10.51	10.75
Profit after tax	7.62	11.00	13.08	9.75	9.57
Net profit attributable to owners of the Company	7.86	11.03	13.08	9.75	9.57
EPS (cents)	3.89	5.31	5.03	3.72	3.63
Dividend per share (cents)	1.98 ³	5.38	2.79	2.79	2.11

Notes:

1. Excluding one-off gain of S\$0.62 million on distribution to owners of the Company in October 2013
2. Excluding IPO expenses of S\$1.95 million in December 2014. Including IPO expenses of S\$1.95 million in December 2014, net profit stood at S\$8.56 million in FY2014
3. Excluding dividend by way of distribution in specie in October 2013
4. Excluding impairment loss on investment in financial assets amounting to S\$0.68 million in FY2016

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Results Overview for Group (including China operation)

S\$ (Million)	FY2013 ¹	FY2014 ²	FY2015	FY2016 ⁴	9M2017
Revenue	69.47	78.35	85.34	80.60	72.99
Net revenue	31.58	36.68	41.53	40.69	36.14
Other income	0.16	0.24	1.53	1.88	1.52
Operating expenses	23.58	26.14	31.08	36.48	30.33
Net finance income	0.03	0.10	0.80	0.84	0.54
Share of results of associates, net of tax	-	-0.01	-0.02	-0.16	-0.31
Profit before tax	8.20	10.87	12.75	6.78	7.56
Profit after tax	7.62	10.48	12.10	6.07	6.38
Net profit attributable to owners of the Company	7.86	10.51	12.10	6.13	6.53
EPS (cents)	3.89	5.06	4.65	2.34	2.48
Dividend per share (cents)	1.98 ³	5.38	2.79	2.79	2.11

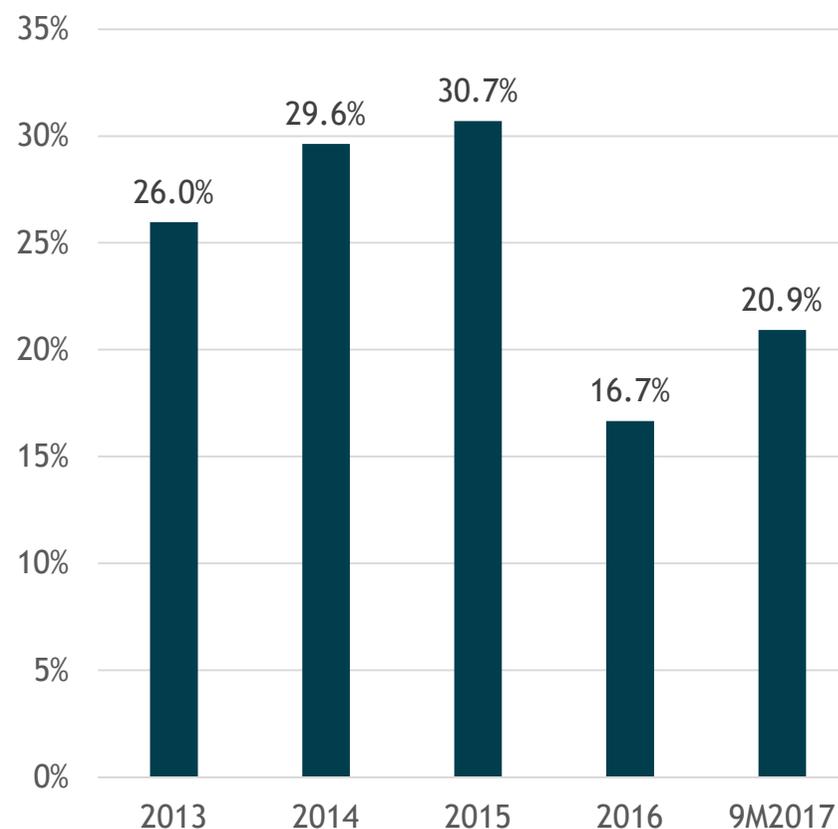
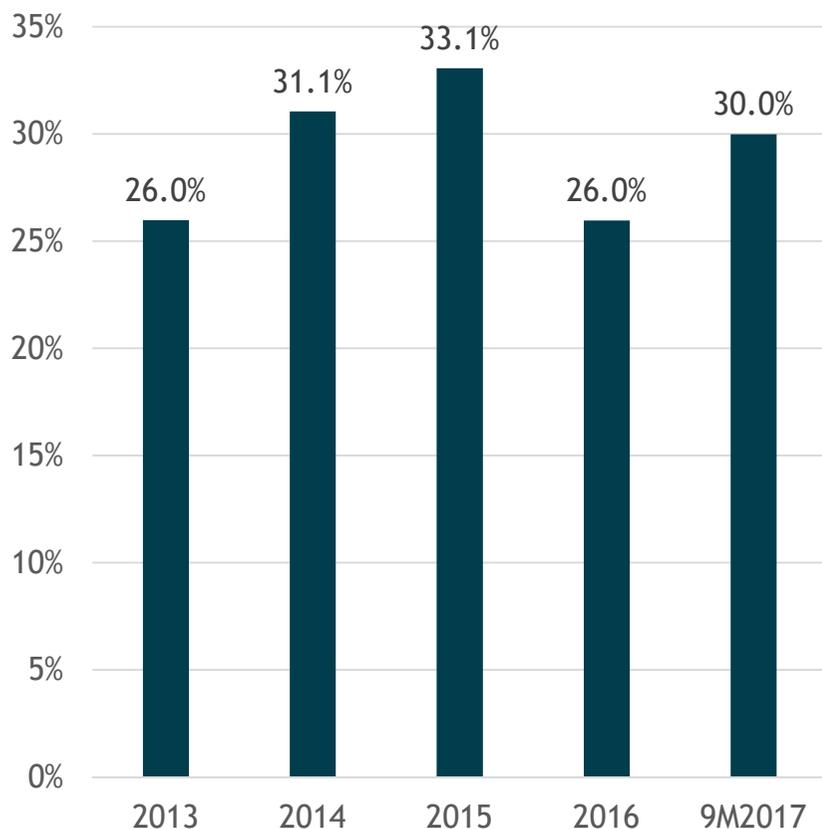
Notes:

1. Excluding one-off gain of S\$0.62 million on distribution to owners of the Company in October 2013
2. Excluding IPO expenses of S\$1.95 million in December 2014. Including IPO expenses of S\$1.95 million in December 2014, net profit stood at S\$8.56 million in FY2014
3. Excluding dividend by way of distribution in specie in October 2013
4. Excluding impairment loss on investment in financial assets amounting to S\$0.68 million in FY2016

PBT margin for Group (based on net revenue)

(excluding China operation)

(including China operation)



Notes:

1. PBT margins (2013) exclude one-off gain of S\$0.62 million on distribution to owners of the Company in Oct 2013
2. PBT margins (2014) exclude IPO expenses of S\$1.95 million in Dec 2014
3. PBT margins (2016) exclude one-off impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Financial Ratios

S\$ (Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Operating Cashflows	7.13	10.18	14.18	5.63	8.09
Capital Expenditure	1.57	2.34	5.45	6.61	4.09

S\$ (Million)	31 Dec 2013	31 Dec 2014	31 Dec 2015	31 Dec 2016	30 Sep 2017
Net Current Assets	20.70	63.16	68.32	64.39	61.46

S\$ (Million)	31 Dec 2013	31 Dec 2014	31 Dec 2015	31 Dec 2016	30 Sep 2017
Shareholders' Equity	23.97	66.91	76.56	78.45	80.38

Cash position

	As at 31 Dec 2016 (S\$ million)	As at 30 Sep 2017 (S\$ million)
Cash and cash equivalents	22.46	25.90
Other investments ¹	32.13	23.33
Total cash and other investments	54.59	49.23

Note:

1. Other investments comprise investments in available-for-sale financial assets and held-for-trading financial assets under current assets

Number of issued shares

	As at 31 Dec 2016	As at 30 Sep 2017
Total number of issued shares	262,223,415	264,032,318

Our Consolidated Financial Position as at 30 Sep 2017

	S\$'000
NON-CURRENT ASSETS	
Fixed Assets	2,360
Intangible Assets	11,486
Associates	1,639
Other investments	3,849
Others	382
	19,716
CURRENT ASSETS	
Trade & other receivables	34,768
Prepayments & others	1,408
Other Investments	23,331
Cash & cash equivalents	25,895
	85,402
TOTAL ASSETS	105,118
HELD UNDER TRUST	
Cash at Bank - Trust Accounts	206,785
Client Ledger balances	(206,785)

Our Consolidated Financial Position as at 30 Sep 2017 - cont'd

	S\$'000
CURRENT LIABILITIES	
Trade & other payables	23,009
Finance Lease	5
Current tax payable	930
	23,944
NON-CURRENT LIABILITIES	
Deferred Tax	711
Finance Lease	15
	726
EQUITY	
Share Capital	65,199
Accumulated profits	16,840
Other reserves	(1,663)
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY	80,376
Non-Controlling Interests	72
TOTAL EQUITY	80,448
TOTAL EQUITY & LIABILITIES	105,118

Third Interim Dividend for FY2017

Third Interim Dividend for FY2017 - Schedule	
Dividend per share	0.75 cents per ordinary share
Ex-dividend date	3 November 2017
Record date and time	7 November 2017 (5.00 pm)
Payment date	17 November 2017

- The Group's Dividend Guidance for FY2017 is: "For FY2017, our Directors intend to recommend and distribute dividends of 60% or more of our Group's net profit (excluding our China operation, and exceptional items)". The Dividend Guidance for FY2017 is the same as for FY2016
- The Directors have proposed a third interim dividend of 0.75 cents per ordinary share for 3Q2017. The dividend for 3Q2017 is 10% higher than the dividend for 2Q2017, which was at 0.68 cents per ordinary share. The dividend for 3Q2017 is equivalent to about 59.1% of the Group's net profit (excluding our China operation, and exceptional items) for the quarter
- The dividend per share was 2.79 cents per share for both FY2015 and FY2016



Section II: Performance Trends

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Group AUA Trends



Singapore: 68.7%



Hong Kong: 22.4%



Malaysia: 7.1%



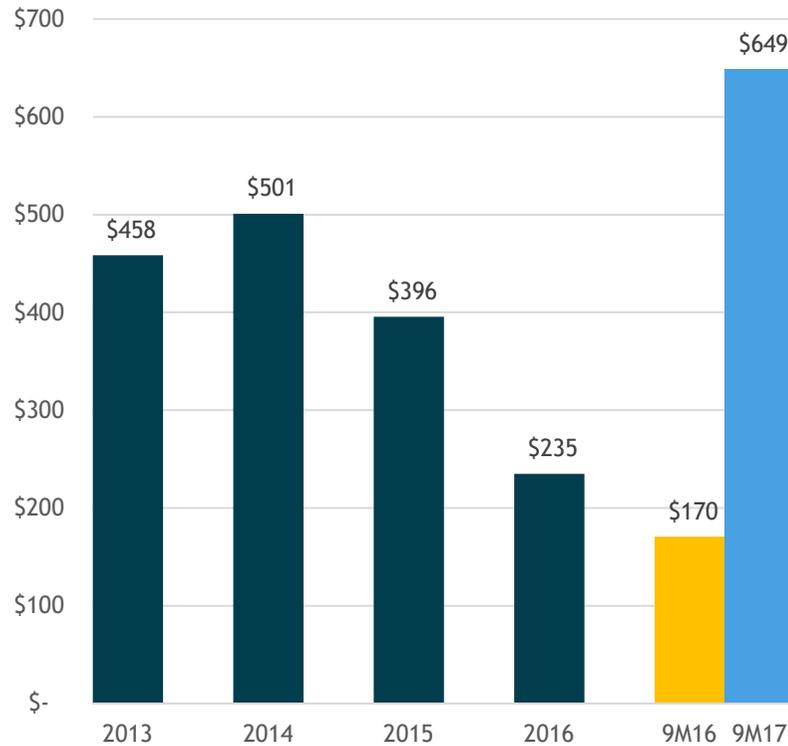
Others: 1.8%

- The AUA contribution from the China Business and India Business (based on the Group's effective 16.3% share of the India Business) is included in the 'Others' category
- The Group's AUA rose 19.3% YoY and 5.1% QoQ to a record S\$7.16 billion (as at 30 Sep 2017)
- Growth in AUA was across all geographical segments: Singapore's AUA increased 14.3% YoY, Hong Kong's AUA grew 25.4% YoY, while Malaysia's AUA grew 46.4% YoY
- The contribution from the Bonds / ETFs / Stocks business stood at a combined 7.4% of the Group's AUA level (as at 30 Sep 2017)

Net sales & Subscription ex-switching

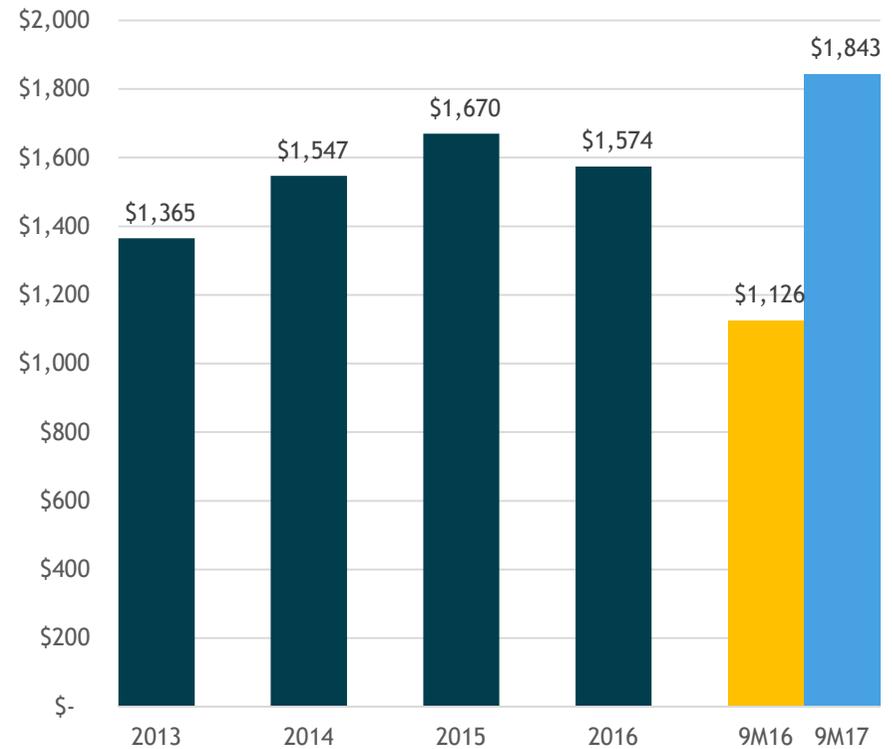
S\$ million

Net Sales



S\$ million

Subscription ex-switching



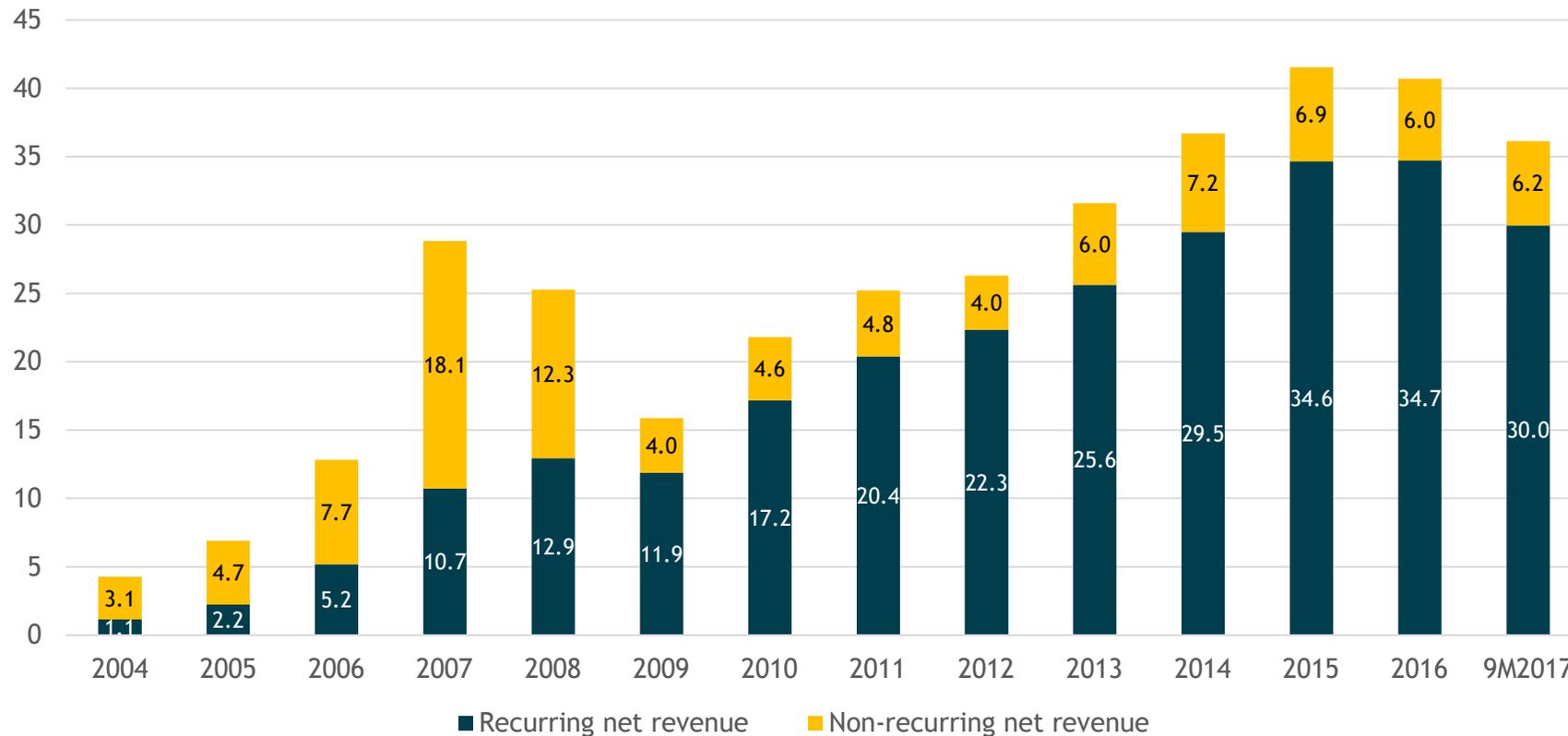
Notes:

1. Net sales stood at S\$173 million in 1Q2017, S\$246 million in 2Q2017 and S\$230 million in 3Q2017
2. Subscription ex-switching stood at S\$547 million in 1Q2017, S\$646 million in 2Q2017 and S\$650 million in 3Q2017

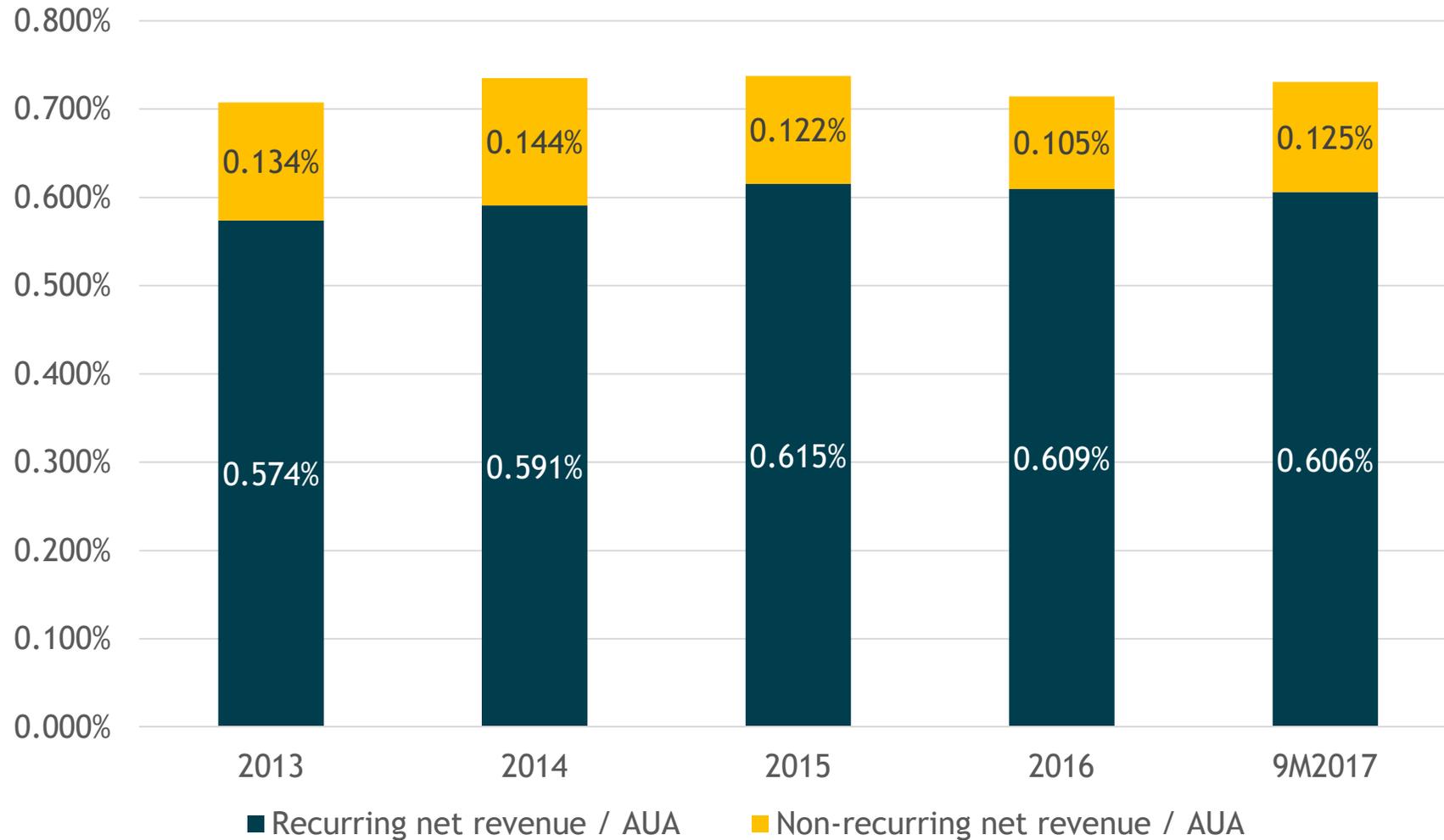
Net revenue breakdown between recurring and non-recurring sources

Average contribution from recurring net revenue as opposed to non-recurring net revenue in the period from 2012 to 9M2017 was 83.0%

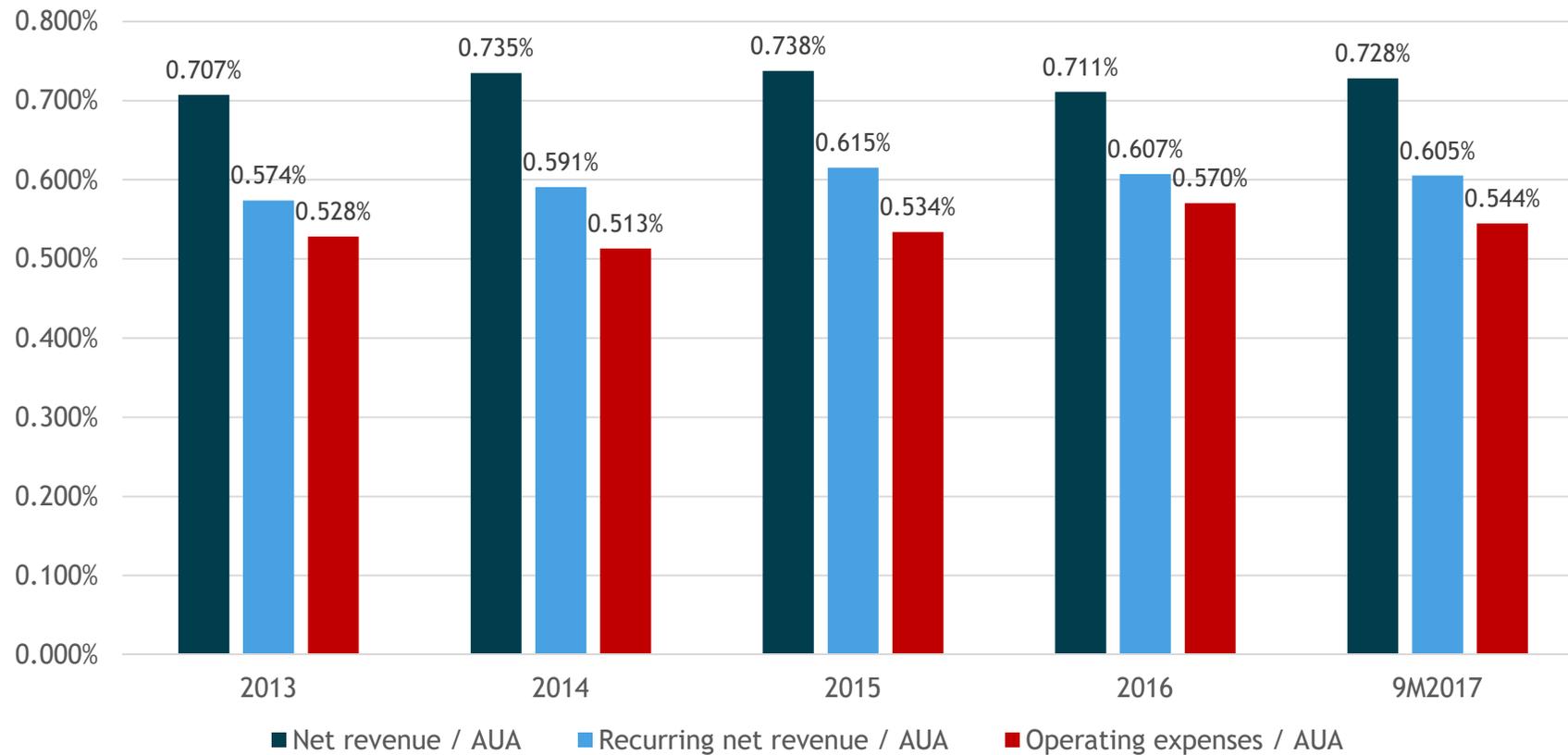
S\$ million



Net revenue as a ratio of average AUA



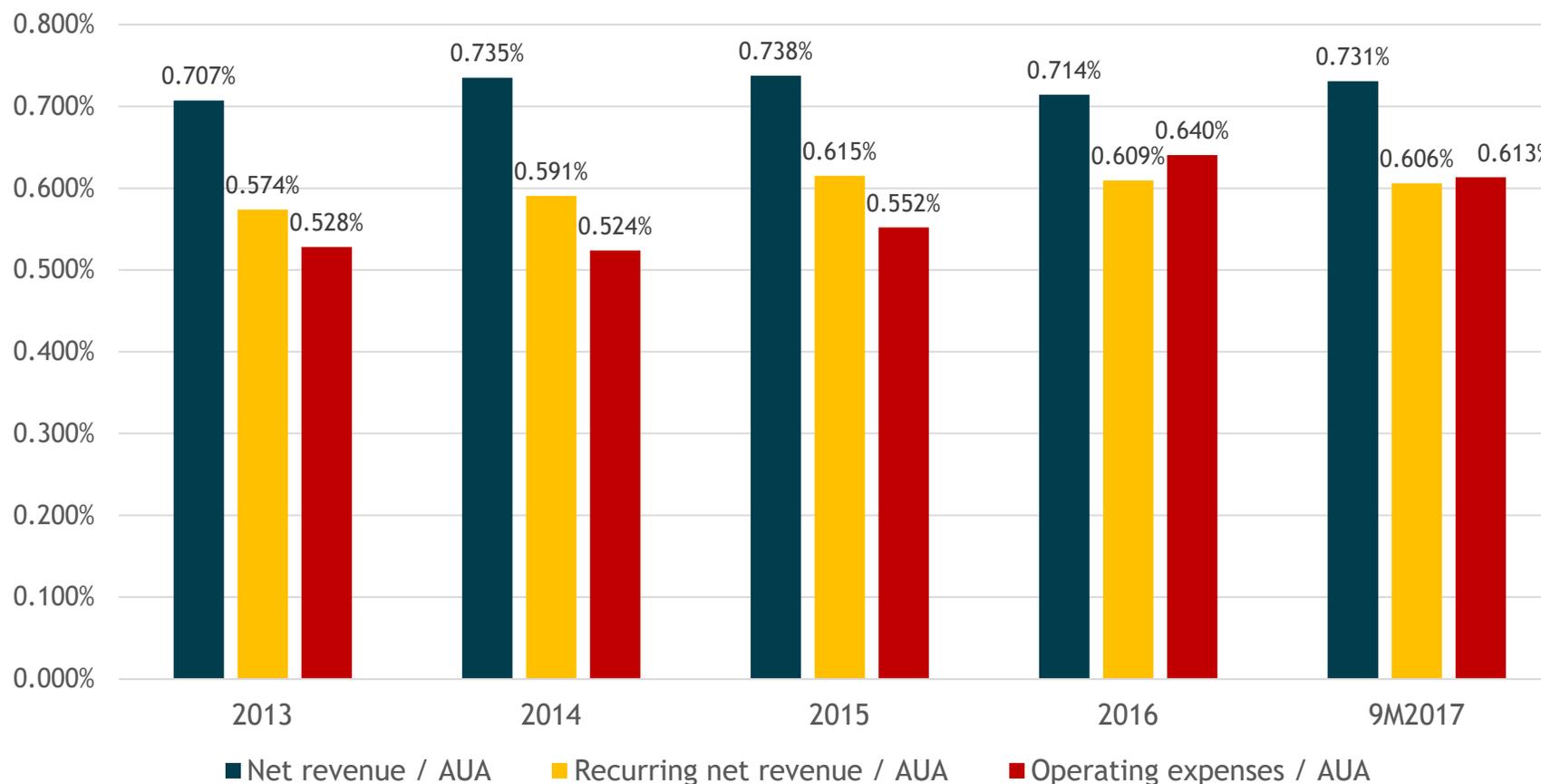
Net revenue and operating expenses as a ratio of average AUA for Group (excluding China operation)



Note:

1. The operating expenses as a ratio of average AUA in 2016 excludes impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Net revenue and operating expenses as a ratio of average AUA for Group (including China operation)



Note:

1. The operating expenses as a ratio of average AUA in 2016 excludes impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Recurring and Non-Recurring Net Revenue

S\$ (Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	25.62	29.48	34.64	34.71	29.97
Non-recurring net revenue	5.96	7.20	6.89	5.98	6.17
Total net revenue	31.58	36.68	41.53	40.69	36.14
YoY Change (%)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	+14.7	+15.1	+17.5	+0.2	+16.7
Non-recurring net revenue	+50.9	+20.8	-4.4	-13.2	+52.9
Total net revenue	+20.4	+16.1	+13.2	-2.0	+21.6

Net Revenue - Geographical Segment

S\$ (Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Singapore	24.10	25.72	30.04	29.54	25.48
Hong Kong	6.50	9.48	9.55	8.66	7.90
Malaysia	0.98	1.48	1.94	2.26	2.47
China	-	-	-	0.23	0.29
Group	31.58	36.68	41.53	40.69	36.14
YoY Change (%)	FY2013	FY2014	FY2015	FY2016	9M2017
Singapore	+13.0	+6.7	+16.8	-1.7	+18.0
Hong Kong	+48.1	+45.8	+0.7	-9.4	+23.8
Malaysia	+71.9	+50.5	+31.1	16.7	+50.0
China	-	-	-	NM	+185.4
Group	+20.4	+16.1	+13.2	-2.0	+21.6

Note:

1. NM denotes Not Meaningful

Net Revenue - B2B Business Segment

B2B Net Revenue (S\$ Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	18.16	21.09	24.50	24.49	21.15
Non-recurring net revenue	3.06	4.46	4.09	3.86	3.76
Total B2B net revenue	21.22	25.55	28.59	28.35	24.91
YoY Change (%)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	+13.3	+16.1	+16.2	-0.02 ¹	+16.8
Non-recurring net revenue	+45.0	+45.8	-8.3	-5.6	+47.6
Total B2B net revenue	+17.0	+20.4	+11.9	-0.8	+20.6

Note:

1. The decline is less than 0.1%

Net Revenue - B2C Business Segment

B2C Net Revenue (S\$ Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	7.46	8.39	10.15	10.22	8.82
Non-recurring net revenue	2.90	2.74	2.79	2.12	2.41
Total B2C net revenue	10.36	11.13	12.94	12.34	11.23
YoY Change (%)	FY2013	FY2014	FY2015	FY2016	9M2017
Recurring net revenue	+18.2	+12.5	+20.9	+0.7	+16.6
Non-recurring net revenue	+57.6	-5.5	+1.9	-24.1	+61.9
Total B2C net revenue	+27.1	+7.4	+16.3	-4.6	+24.0

Profit/Loss - Geographical Segment

Profit/Loss (S\$ Million)	3Q2016	3Q2017	YoY Change (%)	9M2016	9M2017	YoY Change (%)
Singapore	2.74	3.07	+12.1	6.84	9.04	+32.0
Hong Kong	0.28	0.60	+118.9	0.35	1.26	+255.6
Malaysia	0.15	0.19	+32.4	0.27	0.76	+181.9
Others ¹	(0.04)	(0.06)	+70.3	(0.09)	(0.31)	+248.9
Profit before tax (excluding China operation)	3.12	3.80	+21.7	7.38	10.75	+45.7
Tax expense	(0.15)	(0.46)	+202.6	(0.46)	(1.18)	+158.2
Net profit after tax (excluding China operation)	2.97	3.34	+12.5	6.92	9.57	+38.2
China operation	(1.06)	(1.03)	-3.7	(2.62)	(3.04)	+15.8
Net profit (including China operation)	1.91	2.32	+21.5	4.30	6.53	+51.9

Note:

1. Representing share of results of associates

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Profit/Loss - Geographical Segment

Profit/Loss (S\$ Million)	FY2013	FY2014	FY2015	FY2016	9M2017
Singapore	8.39 ¹	9.37 ²	11.82	9.76 ⁴	9.04
Hong Kong	0.40	2.10	1.65	0.53	1.26
Malaysia	(0.36) ⁵	(0.04) ⁵	0.28	0.38	0.76
Others ³	-	(0.01)	(0.02)	(0.16)	(0.31)
Profit before tax (excluding China operation)	8.43	11.42	13.73	10.51	10.75
Tax expense	(0.57)	(0.39)	(0.65)	(0.76)	(1.18)
Net profit after tax (excluding China operation)	7.86	11.03	13.08	9.75	9.57
China operation	-	(0.52)	(0.98)	(3.62)	(3.04)
Net profit (including China operation)	7.86	10.51	12.10	6.13	6.53

Notes:

1. Excluding a one-off gain of S\$0.62 million on distribution to owners of the Company in October 2013
2. Excluding IPO expenses of S\$1.95 million in December 2014
3. Representing share of results of associates
4. Excluding impairment loss on investment in financial assets amounting to S\$0.68 million in 4Q2016
5. Excluding shares of non-controlling interest in FY2013 and FY2014

9M2017 Results & Outlook - Singapore



- AUA grew 14.3% YoY (+4.0% QoQ) to a record high of S\$4.92 billion as at 30 September 2017
- Net revenue grew 18.0% YoY to S\$25.48 million in 9M2017, while net profit before tax grew 32.0% YoY to S\$9.04 million in 9M2017
- Growth in revenue was linked to increases in investment subscriptions into the various investment products distributed on the platform
- For the B2C business, more customers have been investing into the relatively new products distributed on FSMOne (including unit trusts, bonds, stocks, ETFs and robo-advisory portfolios)
- There were also increased sales on the B2B platform from the FA companies and other financial institutions
- The platform's wealth management solutions are focused on growing AUA and the introduction of SGX stock trading capabilities enables the platform to introduce competitive fees on its B2C and B2B platforms

9M2017 Results & Outlook - Singapore



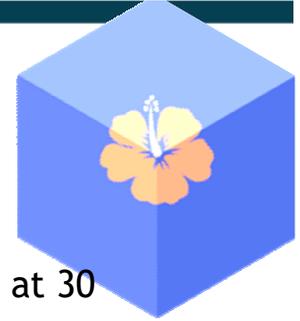
- The Group believes that the more complete range of investment products and its fintech capabilities will continue to give B2B FA companies stronger wealth management capabilities in reaching out to more high net worth clients presently served by private banks
- The Group sees itself as a partner to FA companies in the wealth management industry. In addition to its existing investment in two FA firms, namely Providend Holding Private Limited and PC iFAST Holding (SG) Pte Ltd, the Group acquired a minority stake in one more FA firm in Singapore, RAF Holdings Pte Ltd (RAF), in 3Q2017

9M2017 Results & Outlook - Hong Kong



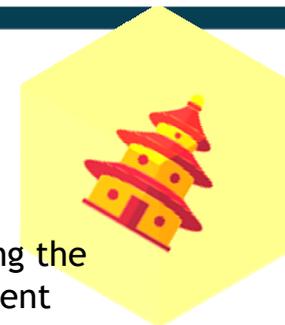
- Hong Kong's AUA grew 25.4% YoY (+6.5% QoQ) to S\$1.61 billion as at 30 September 2017
- Net revenue increased 23.8% YoY to S\$7.90 million and net profit before tax improved 255.6% to S\$1.26 million in 9M2017
- Positive market sentiment and the increased range and depth of the products and services distributed, contributed to the significant improvement in AUA, sales and revenue
- Following a couple of years of difficult market conditions, the Hong Kong operation has been experiencing good growth momentum in both its B2B and B2C segments, with sales in both unit trusts and bonds growing strongly

9M2017 Results & Outlook - Malaysia



- Malaysia's AUA grew 46.4% YoY (+9.2% QoQ) to hit a record high of S\$508.37 million as at 30 September 2017
- Net revenue grew 50.0% YoY to S\$2.47 million and net profit before tax grew by 181.9% YoY to S\$0.76 million in 9M2017
- The Malaysia operation has been working towards enhancing its range of investment products and services. With the introduction of bonds and robo-advisory portfolios in 2Q2017, the Malaysia operation has continued to see good growth in the number of investors opening an investment account in 3Q2017

9M2017 Results & Outlook - China



- The China business was soft launched in March 2016 and remains in the early stages of building the iFAST brand among potential clients and investment practitioners in China's wealth management industry
- Gross revenue in China operation decreased in both 3Q2017 and 9M2017, due to some ad-hoc contributions from institutional business in 2016 which have been negatively affected by local regulatory changes since the beginning of 2017
- Nevertheless, net revenue continued to improve significantly, increasing by 174.5% and 184.5% in 3Q2017 and 9M2017 respectively, benefitting from improvements in both the onshore and offshore China markets
- As the China operation continues to ramp up its activities in China with additional headcounts and a new office in Shanghai (since 3Q2016), expenses increased 24.4% YoY in 9M2017, but increased by a more muted 5.2% in 3Q2017 (as the rental of the Shanghai office started in 3Q2016)
- The loss from the China operation increased by 3.7% to S\$1.03 million and 15.8% YoY to S\$3.04 million in 3Q2017 and 9M2017 respectively

9M2017 Results & Outlook - China



- The China operation is continuing to bring in sales through its team of in-house wealth advisers (under the ‘platform-cum-IFA incubator’ strategy). The recruitment and training for this advisory arm will continue, as the Group sees more potential in the inflows from this strategy
- For the China B2B onshore business, the China operation is working to expand its network with existing B2B partners in the market. The China operation has signed up with more than 20 B2B partners (including Internet and financial services companies), which the Group foresees could boost future AUA and sales numbers
- The Group continues to see opportunities in the offshore segment too. For the B2B offshore business, increased contributions can be expected in the future, as more Chinese companies are looking to help their clients invest internationally
- The China operation has continuously increased the range of fund house partners and the funds carried on the platform; as at 30 September 2017, the China operation has signed up over 65 fund houses, with over 2,300 funds on its platform
- In 3Q2017, the Group acquired a minority stake in Beijing Financial Alliance Technology Co Ltd (BFAT / 北京理财联盟科技有限公司); BFAT provides consultancy and advisory services to financial practitioners and financial institutions to enhance their competitiveness and expertise in the wealth management industry
- With this partnership, the China operation is able to tap on BFAT’s network of financial planners, offering possible leads to boost its sales team as well as to sign up potential B2B companies

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Section III: Appendices

iFAST

iFAST Corporation Ltd.

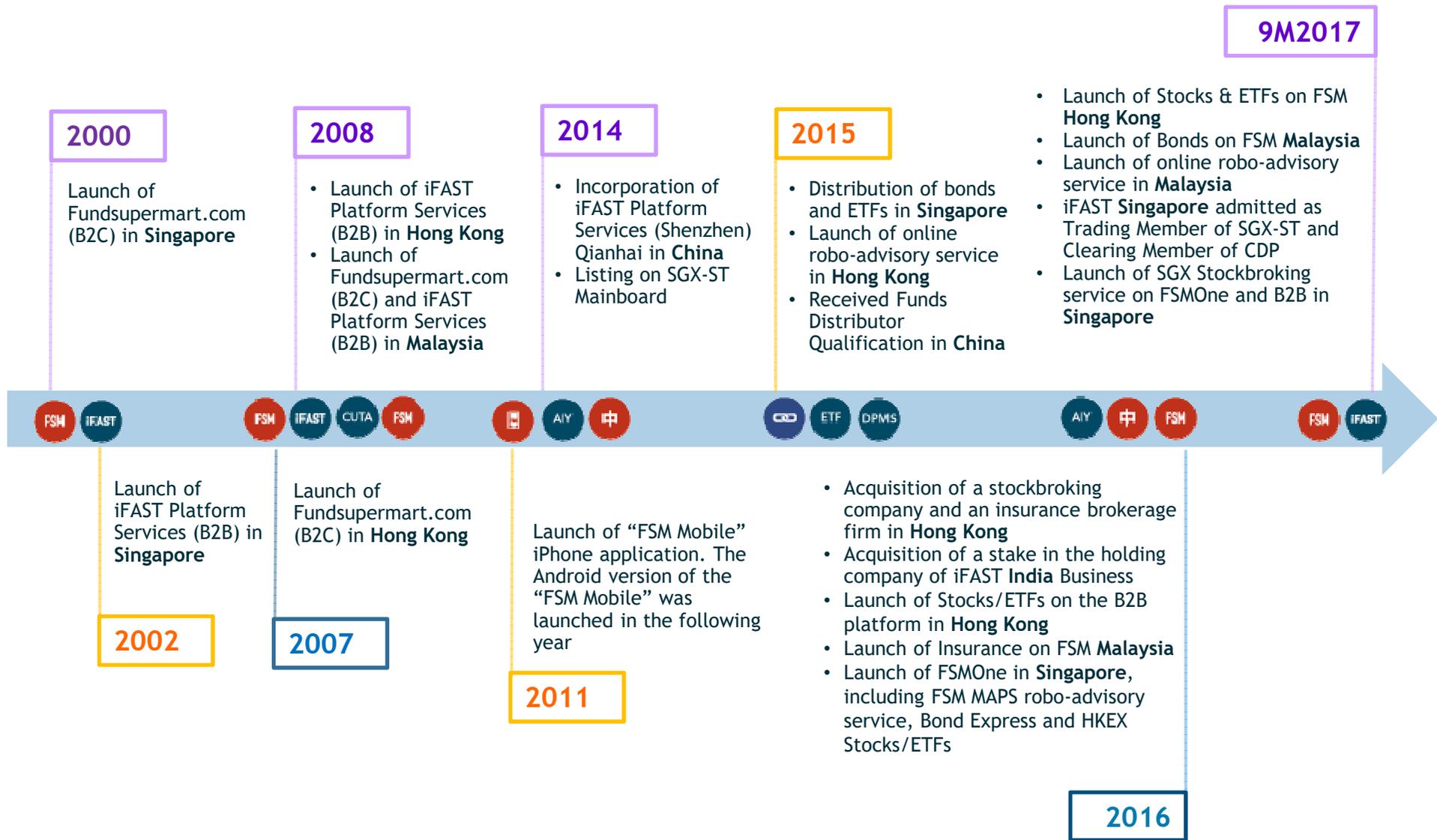
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Business Overview

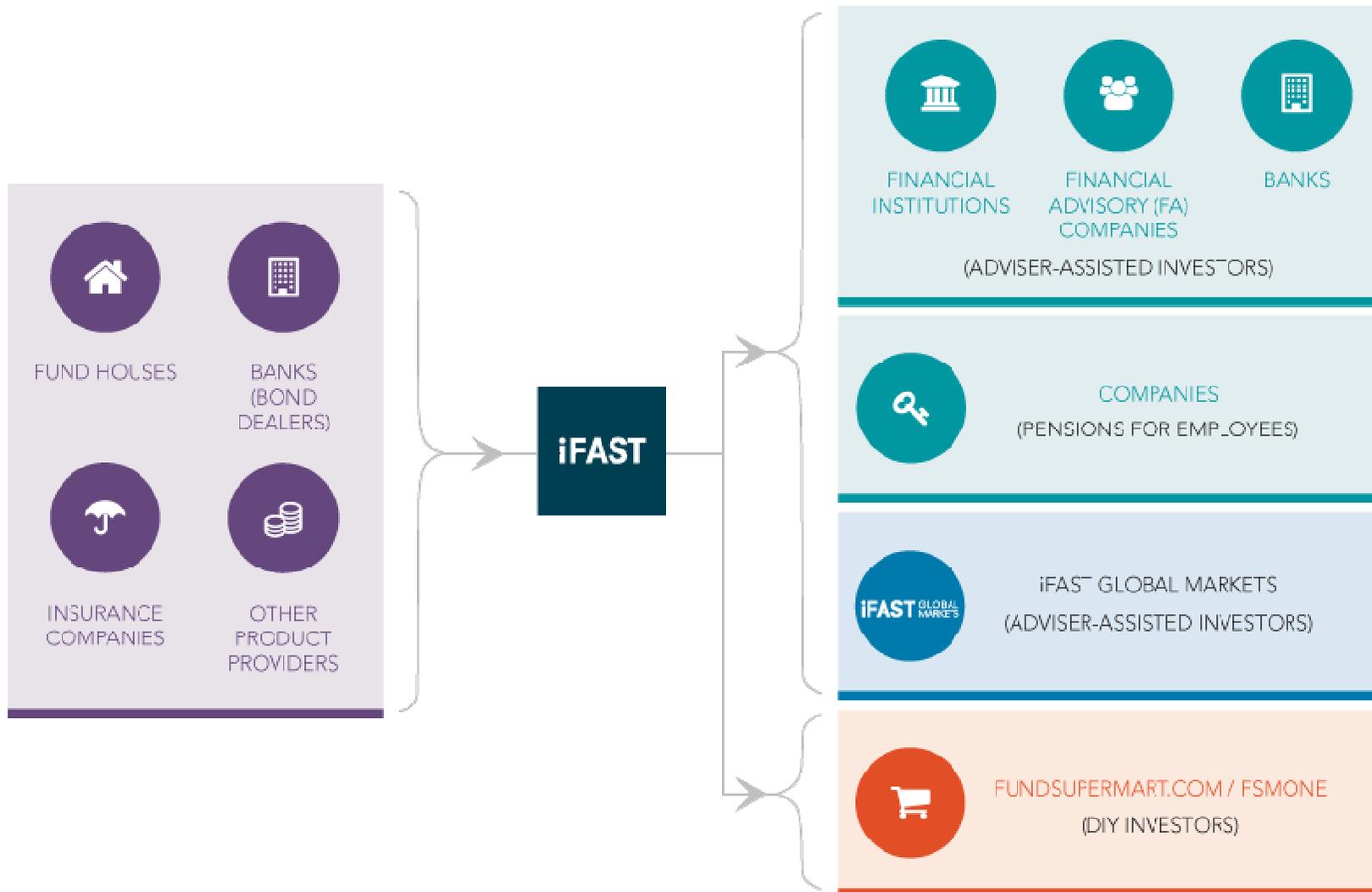
- We are an Internet-based investment products distribution platform with assets under administration (AUA) of S\$7.16 billion as at 30 September 2017 (stock code: AIY)
- Two main business divisions:
 - Business-to-Consumer (B2C) platform, Fundsupermart (including its new FSMOne multi-products account in Singapore), targeted at DIY investors (AUA of S\$1.84 billion); and
 - Business-to-Business (B2B) platform that caters to the specialised needs of over 285 financial advisory (FA) companies, financial institutions and banks (AUA of S\$5.32 billion), which in turn have more than 6,500 wealth advisers
- The Group offers access to over 5,800 investment products including unit trusts, bonds and Singapore Government Securities (SGS), stocks, Exchange Traded Funds (ETFs), insurance products, and services including online robo-advisory portfolios, research and investment seminars, financial technology (fintech) solutions, and investment administration and transaction services
- Our mission statement is, “To help investors around the world invest globally and profitably”
- Winner of the “Most Transparent Company Award 2015, New Issues Category” at the SIAS Investors’ Choice Awards 2015, and the “Best Investor Relations - Merit Award” for First-Year Listed Companies at the Singapore Corporate Awards 2015. In the Singapore Governance and Transparency Index (SGTI) released in 2016 and 2017, iFAST Corp ranked within the top 15% among SGX-listed companies.



2000 - 9M2017 Milestones



Business Model



Our Value Proposition

Product Providers

- One platform, multiple B2C and B2B customers
- No need to enter into individual distribution agreement and business relationship with customers



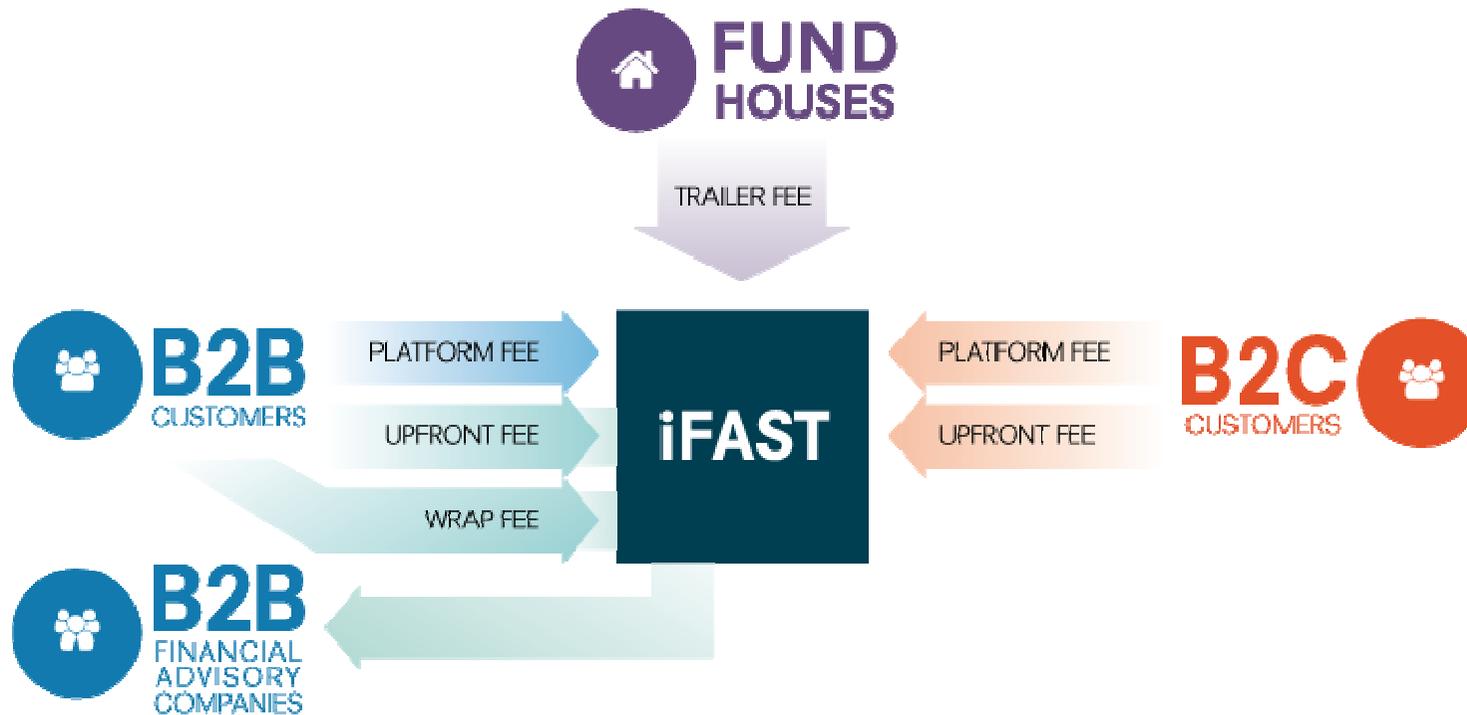
B2B FA Companies, Financial Institutions and Banks:

- One platform, multiple investment products
- Adoption of recurring revenue business model based on Assets Under Administration (“AUA”)
- Platform performs efficient collection of fees
- IT solutions and backroom functions managed by platform
- Competitive fee-sharing structure
- Research into investment products
- Adoption of a wrap account which seamlessly combines multiple investment product categories into one account

B2C DIY Investors

- One platform, multiple investment products
- Competitive and transparent fee structure
- Award-winning websites and mobile applications
- Availability of Investment Advisers if advice is required
- Online discretionary portfolio management services (DPMS)

Fees Illustration





Thank you.

For more information,
please visit
www.ifastcorp.com

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